



## Sample Supplier Profile: China-based suppliers

2008

# Profile of China-based supplier Company A



**Founded in 2001, Company A is an IT services company that is headquartered in the United States but has its delivery network concentrated in China**

| Dimension                                   | Description   |
|---|---|
| <b>Revenue (2007)</b>                       | <ul style="list-style-type: none"> <li>■ US\$40 million</li> </ul>  |
| <b>Employees (2007)</b>                     | <ul style="list-style-type: none"> <li>■ ~900</li> </ul>  |
| <b>Delivery center locations (in China)</b> | <ul style="list-style-type: none"> <li>■ Beijing</li> <li>■ Shanghai</li> <li>■ Shenzhen</li> <li>■ Tianjin</li> </ul>  |
| <b>Key buyer geographies</b>                | <ul style="list-style-type: none"> <li>■ North America</li> <li>■ Europe</li> <li>■ Asia Pacific</li> </ul>   |
| <b>Key verticals served</b>                 | <ul style="list-style-type: none"> <li>■ Financial services</li> <li>■ Hi-tech</li> <li>■ Manufacturing</li> <li>■ Communications</li> </ul>  |
| <b>Key service offerings</b>                | <ul style="list-style-type: none"> <li>■ Custom application development</li> <li>■ Application maintenance and integration</li> <li>■ Automated testing and quality assurance (QA)</li> <li>■ Strategy and business consulting</li> </ul> |

Sources: Everest Research Institute (2008); supplier interactions

Contact us to better understand how we can best assist you



**Everest Research Institute uses its deep expertise and understanding of suppliers to provide you with:**

- Fact based and practical assistance with short-listing of suppliers
- Comprehensive capability profiles for leading suppliers
- An extensive directory of suppliers spanning multiple functions, industries and geographies

Everest Research Institute has been designed to meet the specific needs of your organization. Whether it be published or custom research, actionable tools, or even one-to-one interaction, we can develop a solution that applies to your particular scenario.

For more information about the Institute or to procure supplier profiles please contact us:

Email: [info@everestresearchinstitute.com](mailto:info@everestresearchinstitute.com)

Phone: **+1-203-588-9054**

Web site: [www.everestresearchinstitute.com](http://www.everestresearchinstitute.com)

# Get the answers today that lead to tomorrow's success



Everest Research Institute has the resources, experience, and capabilities to provide companies with the strategic intelligence, analysis, and insight that are crucial to making the right decisions in today's outsourcing marketplace.

With the vision of our leadership team, the personal commitment, and indeed, the passion of our professionals to deliver real value to our clients, our organization is unsurpassed in its ability to guide your company's future success.

## **Everest Research Institute**

Two Galleria Tower  
13455 Noel Road, Suite 2100  
Dallas, TX 75240  
U.S.A.  
+1-214-451-3110  
www.everestresearchinstitute.com  
info@everestresearchinstitute.com

## **Everest Group**

150 E., 52<sup>nd</sup> Street, 16<sup>th</sup> Floor  
New York, NY 10022  
U.S.A.  
+1-646-805-4000

## **Everest Canada**

The Exchange Tower  
130 King Street West, Suite 1800  
Toronto, ON  
Canada M5X 1E3  
+1-416-865-2033



## **Everest UK**

83 Baker Street  
London, W1U 6LA  
United Kingdom  
+44-87-0770-0270

## **Everest Netherlands & Continental Europe**

Atrium Building 3<sup>rd</sup> Floor  
Strawinskylaan 3051  
1007 ZX Amsterdam  
+31-20-301-2138

## **Everest India**

Ground Floor, Tower A  
Unitech Business Park  
South City - I, Gurgaon  
National Capital Region  
India 122001  
+91-124-304-1000

## **Everest Australasia**

Level 6, 90 Mount Street  
North Sydney, NSW 2060  
Australia  
+61-3-9833-1018

## **Everest Australia**

409a Wattletree Road  
East Malvern  
Melbourne, VIC 3145  
Australia  
+61-3-9509-3933