



## Everest Group Introduces Flexible Outsourcing Support Tools and Services for Companies with Mature Outsourcing Capabilities

### Market Changes Leading to Outsourcing Support Services

#### Press release

**Dallas, May 13, 2008:** A proprietary product line of flexible, self-paced outsourcing tools and services, developed for companies with the internal resources and experience to lead their own outsourcing efforts, is now available from [Everest Group](#), a global operational strategy consultancy firm.

The Everest Group's [Outsourcing Support Services](#) solution offers a full menu of tools, decision support and workshops that span the entire outsourcing process, which can be purchased individually anytime during the sourcing process or as a customized package.

A one-hour [Webinar](#), *Implications of a Maturing Outsourcing Industry on the Role of Strategic Sourcing Organizations*, is scheduled for May 20 at 10 a.m. CDT to discuss how Everest Group's new Outsourcing Support Services can help organizations leverage their capabilities as the outsourcing industry continues to mature.

#### The Outsourcing Support Services offers three levels of support:

- **Tools** providing starting points that save time and allow effort to focus on tailoring to the client's specific needs. Tool product examples include data collection templates, statements of work (SOW) and Service Level Agreements (SLAs), change management toolkit and supplier profiles. Versions are available for more than 50 different processes associated with major functions including human resources, IT, finance and accounting at the process level.
- **Decision Support** empowering client with customized access to market expertise and data that informs and validates critical decisions, including knowledge of offshore leveraging diagnostic, benchmarking, supplier short-listing and proposal and contract review.
- **Workshops** offering targeted support, available at a pace that fits the client's organizational plans, that includes project planning, outsourcing best practices, pricing model design, negotiation planning and governance design.

Everest Group's Outsourcing Support Services solutions were developed in line with the maturation of the outsourcing industry and are ideal for leading organizations that have completed multiple outsourcing efforts, resulting in expertise across strategic sourcing, legal and other departments, said [Peter Bendor-Samuel](#), Founder and Chief Executive Officer of Everest Group.

"As outsourcing becomes an increasingly common business strategy, we believe that companies should increasingly utilize the expertise they have developed from previous outsourcing efforts," said Bendor-Samuel. "Although complex efforts may justify full-time, external assistance, owning and driving projects internally encourages stakeholder participation, drives consensus, and lets organizations proceed at the pace appropriate for their organization's objectives and decision-making."

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The 45-minute [Webinar](#), followed by 15 minutes of questions and answers with participants, will take place on May 20, at 10 a.m. CDT / 11 a.m. EDT / 4 p.m. GMT. To register, please visit: <http://www.everestgrp.com/Webinars>.

For more information about Everest Group's [Outsourcing Support Services](#), please visit [www.everestgroup.com](http://www.everestgroup.com), e-mail [info@everestgrp.com](mailto:info@everestgrp.com) or call +1-214-451-3111.

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### About Everest Group

[Everest Group](#) is a global operational strategy consulting firm with offices in such leading business centers as Dallas; Gurgaon, India; London; Amsterdam; New York; Toronto and Melbourne. An industry leader since 1991 when we created the sourcing consulting category, Everest Group has earned a worldwide reputation for ongoing innovation as we help clients achieve maximum value from their operations, which includes sourcing strategy and implementation. Everest created the [Everest Research Institute](#) as the central source of industry information. Please visit [www.everestgrp.com](http://www.everestgrp.com) and [www.everestresearchinstitute.com](http://www.everestresearchinstitute.com) for more information.

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